



COMPANY PROFILE



OVERVIEW



Business Images is a service-focused company that specialises in the supply of computer hardware, managed print services, printers, gaming hardware, printing consumables, stationery, corporate gifts, packaging, litho & digital printing, CCTV, audio visual and other office products. This has been successfully achieved for over 28 years.

In order to maintain service excellence, we focus on building mutually beneficial relationships with our customers and suppliers. We have Gold Partner status with Hewlett Packard (HP), and have maintained a close relationship with this leading supplier for over 20 years. In addition, we have formal relationship standings with several other highly regarded brands, for example; Authorised Dell Reseller, Authorised Canon Reseller, Premium Lexmark Partner, Silver Samsung Partner, Authorised Epson Reseller and Authorised Brother Reseller, to name but a few.

Our highly trained staff complement of over 100 employees and an extensive product range make us one of the largest and most comprehensive suppliers of office consumables, stationery, hardware, corporate gifts, litho & digital printing, gaming hardware, audio visual, branding, Managed Print Services, rentals and packaging in South Africa. This, coupled with our top-class logistical and delivery infrastructure, allows us to provide our customers with unrivalled levels of service and support, enabling their businesses to be more efficient in the process.



Partner First
Gold



Our **VISION** is to develop and maintain mutually beneficial relationships with both our clients and suppliers, to maintain service excellence and the continued improvement thereof.

THE TEAM

Business Images is run by dynamic, mature, and forward-thinking management personnel supported by highly skilled and trained sales and marketing teams with many years of specialized and complementary talents and abilities. The Business Images team fully understand the market and consumer needs after many years of experience, and in understanding these needs, is adept at working with partners and clients.

MISSION

Mission Statement: “At all times to strive for excellence in service”.

To serve each customer to the best of our ability is extremely important and we strive to build lasting, highly beneficial, and reliable relationships.

CORPORATE PHILOSOPHY & VALUES

We strongly subscribe to the truth that nothing is ultimately gained by dishonesty, misrepresentation, or artfulness. We believe that a company’s reputation is its most valuable commendation. Business Images recognizes the innate worth of people and their right to equal opportunity, dignity and fair treatment.

WE OFFER

PRINTING CONSUMABLES

- Ink Cartridges
- Toner Cartridges
- Printer Ribbons
- Paper

OFFICE STATIONERY & EQUIPMENT

- Books and registers
- Writing Instruments
- Desk Equipment
- Shredders and Laminators
- Stamps

GAMING HARDWARE

- Memory
- Graphics Cards
- HDD & SSD
- Computer Cases
- Power Supplies
- Fans & PC Cooling
- Motherboards
- Processors

HARDWARE

- Printers
- Notebooks
- Desktop PCs
- Servers
- Networking Equipment
- Storage Devices
- Tablets
- Mobile Devices
- Digital Cameras
- GPS Systems

E-COMMERCE

- Online Purchasing

WE OFFER

CORPORATE CLOTHING & GIFTS (Branded)

- Corporate wear - Branded clothing includes golf shirts, formal shirts, t-shirts, jackets and many more
- Head wear - Caps, outdoor hats & beanies.
- Work wear & PPE - Conti-suits, safety boots, high-visibility vests and jackets, hard hats and accessories.
- Promotional Gifts - Thousands of gifts and promotional items to choose from, all of which can be branded with your company's logo.
- Bags - Bags for sport, conference, travel and shopping.
- Display - Branded gazebos, pull-up banners, outdoor banners, indoor display walls and many more.

LITHO & DIGITAL PRINTING

- Letterheads
- Invoice books
- Continuous paper
- Exam pads
- Business card
- Diaries
- Calendars

SBD (HP Supplies Big Deal) CORPORATE CLIENTS

- A 25% saving can be gained by joining the Supplies Big Deal Program:
- Significant savings on original HP supplies
- Quick and easy setup process with no commitment
- Dedicated account management
- Account reviews and consumption data

RENTALS

- Asset based finance for technology used in business; ensuring your office automation, communication, information technology and security products needs are taken care of
- Upgrades to the latest technology without any inconvenience, ensuring smooth and optimal management of your business.
- Cover a range of assets in the technology field, including office automation, printing and IT Hardware.

PACKAGING

- Bubble wrap
- Pallet wrap
- Boxes
- Plastics
- Tapes
- Labels
- Machinery
- Materials

WE OFFER

MANAGED PRINT SERVICES

- Gain visibility and control of clients' printing, which saves money and boosts productivity.
- Managed print services place each device under a monthly maintenance or management contract that includes all the consumables, spares and parts that might be necessary to keep the customer's printer fleet working at optimal levels.
- Management reporting tools to track usage, improve productivity and reduce costs.
- Advanced security features which can be deployed across your fleet to safeguard your information and are POPI compliant.
- Complete document flow solutions
- Improved environmental sustainability.

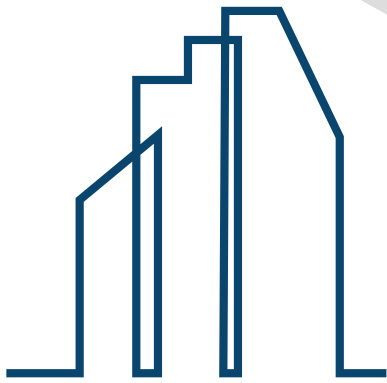
CCTV SURVEILLANCE EQUIPMENT

- Cameras
- DVR's
- Cabling
- Components

AUDIO VISUAL

- Television systems
- Home Theatre systems
- Sound systems





SOME OF OUR TOP BRANDS

- Avery
- Canon
- Dell
- Fujitsu
- Gestetner
- Kyocera
- Lexmark
- Oki
- Olivetti
- Ricoh
- Samsung
- Gigabyte
- Imation
- Nvidia
- Sony
- Typek
- Rotatrim
- Henkel
- Parrot
- Rexel
- Stabilo
- Brother
- Trodat
- Epson
- ATI
- Konica Minolta
- Intel
- Nashua
- Verbatim
- Panasonic
- Bic
- Staedler
- Pentel



Location and Service Area

Business Images Head office is based in Olivedale, Randburg and boasts a warehouse & administration office of approximately 5,000 square meters. All deliveries are dispatched from their respective areas. We have distribution centers in: Cape Town, Durban, Port Elizabeth, Bloemfontein, Nelspruit, Polokwane & Johannesburg.

BEE Status

Our staff complement at Business Images is proudly racially and culturally diverse. We embrace the policies and principles of Black Economic Empowerment (BEE) and have aligned our business structure and equity accordingly. The company currently holds a rating with Fidelity Verification LEVEL 3.

Why you should make Business Images your Preferred Supplier.

Our Company has been in existence for over 28 years and through our continued growth we have gained a stable team of highly trained staff, comprehensive product range and preferential supplier relationships which allow us to provide exceptional levels of pricing, service, and flexibility to our customers. Add to this our in-house logistics, delivery, and servicing capabilities, we are able to offer you a one-stop solution which will take away some of the inconveniences of running an office and enable you to focus on your core business.

MANAGEMENT TEAM

DIRECTORS

Managing Director	Craig Edwards
Financial Director	J.J. Swanepoel
Director	Niran Singh
Director	Bradley Jacobs

Product Specialists

Sales Manager	Rowena Samuel	rowena@bimages.co.za
Consumables Manager	Tyronne Cassels	tyronne@bimages.co.za
	Wessel Vorster	wessels@bimages.co.za
	Tanaka Chari	tanaka@bimages.co.za
	Bryan Escott-Watson	bryan@bimages.co.za
Stationery Manager	Alvin Poongavanam	alvin@bimages.co.za
Corporate Gifts & Clothing	Gregg Cronje	gregg@bimages.co.za
Corporate Accounts/SBD	Roselind Chetty	roselind@bimages.co.za
Managed Print Services	Naz Jacobs	naz@bimages.co.za
E-Commerce Web Developer	Jonathan Edwards	jon@bimages.co.za
Online Orders	Natasha Padayachee	natashap@pcshopper.co.za
Printers	Fernando Duarte	fernando@pcshopper.co.za
Litho & Digital Printing	Chris Bezuidenhout	chris@bimages.co.za
Hardware/Laptops/Desktops	Fernando Duarte	fernando@pcshopper.co.za

Business Images Holdings (Pty) Limited

Head office & Warehouse

980/992 Meadowbrook Business Estate
Jacaranda Avenue
Olivedale
Randburg
South Africa

Tel: +27 11 251 0600
Fax: +27 11 462 1284
Email: sales@bimages.co.za
Website: www.businessimages.co.za
Website: www.pcshopper.co.za

Company information:

Company Registration Number:
VAT Registration Number:

1993/002773/07
4230138747



OUR BRANDS

We work hand in hand with many well known brands to ensure that our clients have the best possible options at their finger tips for the best ultimate outcomes and overall working experience.

SAMSUNG

 Lexmark™

EPSON®
EXCEED YOUR VISION



Canon

brother
at your side



NATIONWIDE DELIVERY

Business Images offer an efficient NATIONWIDE delivery service which enhance our clients' shopping processes by receiving a wide variety of stock, equipment and services from one supplier! Additionally, shipped goods are well taken care of whilst making way to their destination.

